

## Summary of PROPOSAL DEVELOPMENT WORKSHOPS at UNBC (August 16-19, 2021)

This workshop series will address the 'start-to-finish' of developing a competitive funding proposal. It is designed to be useful for researchers at any career stage, from any discipline, and to be relevant to any funding agency.

This year, the workshop will be delivered online, and so is configured as four (4) segments, as follows:

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### August 16

Afternoon (1:00-4:00pm) Proposal Development (Find, Frame, Finesse) Strategies for competitive grants

### August 17

Morning (9:00am-Noon) Focus Session #1 - Planning & Mapping Focus on making a feasible plan

### August 18

Afternoon (1:00-4:00 pm) Focus Session #2 - Refining & Finalizing Focus on crafting a persuasive proposal

### August 19

Morning (9:00-Noon) Focus Session #3 – Resubmitting Focus on resubmitting an application

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## SESSIONS

### *Proposal Development (Find, Frame, Finesse)*

This 3h session will cover the complete cycle of proposal development (making the plan + crafting the proposal).

### *Focus Session #1 - Planning & Mapping*

This 3h session will address strategies for making a feasible plan (aligning with funder; research project, team, budget). Feasibility is a key review factor for most funding.

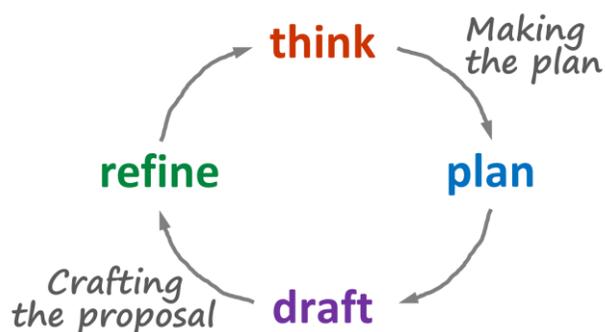
### *Focus Session #2 – Refining & Finalizing*

This 3h session will address strategies for crafting an excellent proposal that is clear and readable, and addresses the funder's instructions and review criteria.

### *Focus Session #3 – Resubmitting*

This 3h session will address strategies for revising and resubmitting an unsuccessful application.

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## ABOUT THE SPEAKER

Dr Dawn McArthur is a scientist who has held senior research development positions since 1999, first at SFU and since 2003 at the Children's & Women's Health Centre of BC, where there are two UBC research institutes [BC Children's Hospital Research Institute (BCCHR) and Women's Health Research Institute (WHRI)]. Dr McArthur was recruited to the Children's & Women's campus to establish and lead the Research & Technology Development Office (RTDO), where she has a system-wide mandate to enhance research excellence, capacity, and competitiveness of the campus's multi-disciplinary research community. The RTDO is a small unit of highly trained specialists and has an exceptional record for success, helping to bring in nearly \$500 million in external funding. Dr McArthur works with researchers from all fields, from arts/design to zoology. She gives workshops and webinars in Canada and abroad on various topics related to grants and research development.

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